# ACRA's Audit Quality Indicators (AQIs) Disclosure Framework

**ACRA-SGX-SID Audit Committee Seminar 2016** 





## Agenda

- 1. Audit Firms Are they the same?
- 2. Developing ACRA's AQIs Disclosure Framework
- 3. ACRA's AQIs Disclosure Framework
- 4. How ACs should use the AQIs?



## **Audit Firms**

- Are They the Same?

## **Audit Firms**

## – Are They the Same?





MAZARS



# **Sample Auditor Evaluation**

S/N Questions asked		Audit Firms				
		Α	В	С	D	
1	Is the firm part of an international network?	✓	✓	<b>√</b>	<b>√</b>	
2	Does the audit engagement partner have relevant expertise?	✓	<b>√</b>	<b>√</b>	<b>√</b>	
3	Does the firm have specialists to deal with technical areas?	✓	✓	✓	<b>√</b>	
4	Has the audit team received industry specific training over the last 12 months?	✓	✓	<b>√</b>	<b>√</b>	
•••	•••			•••	•••	
8	How much are the audit fees?	\$1.2m	\$750k	\$1.5m	\$1m	

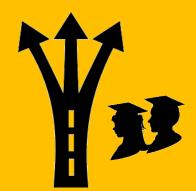
Without quality differentiation, ACs often fall back on the quantum of audit fees.

## **Audit Firms**

## – Are They the Same?



### **Audit Firms are inherently DIFFERENT**



of accounting graduates selecting firms

Some firms
invest more
in technical
support and
training



Some firms are better at retaining talent

spend more time to supervise staff and resolve audit issues





# Developing ACRA's AQIs Disclosure Framework

# Developing ACRA' AQIs Disclosure Framework - Where Did We Start?



#### **Insights from ACRA's Inspections**

Root causes of non-compliances



### **Focus Groups / Consultations**

- What audit committees want
- What audit firms can provide



#### **International Developments**

 Conceptual framework by audit regulators / international orgs (e.g. PCAOB, IAASB, CAQ)



 Transparency Reports / Public AQI reports by audit firms

#### **Academic Research / Literature**

Contributors to audit quality



# **Insights from ACRA's Inspections**



- Root Causes Identified

1

## **Root Causes**

2

Inadequate
Supervision and Review

#### **Relevant AQIs Monitored**

- Time Spent by Senior Audit Team Members
- Staff per Partner / Manager ratio

Poor Quality Audits Inadequate Level of **Competent Resources** 

#### **Relevant AQIs Monitored**

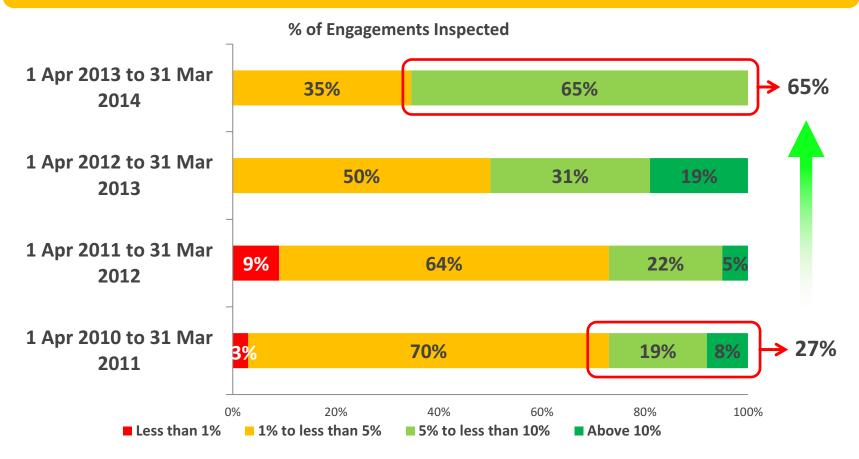
- Training Hours
- Average Years of Experience
- Attrition Rate

# **Insights from ACRA's Inspections**



## - Time Spent by Engagement Partners

 Proportion of engagements inspected where audit partners spent > 5% of total audit hours increased from 27% in 2011 to 65% in 2014.



# Focus Groups / Consultations



## - Feedback from Audit Committees



Facilitates audit quality conversation

Avoid information overload

Especially helpful to smaller listcos

Do not mandate in law

AQIs that indicate industry expertise

# Focus Groups / Consultations



# - Feedback from Big-Four Firms

## **Support Received from Big-Four Firms**









Need clear definitions to enable comparability Flexibility to add qualitative comments



# **ACRA's AQIs Disclosure Framework**

## **ACRA's AQIs Disclosure Framework**







# ACRA's AQIs Disclosure Framework effective 1 January 2016





### **For Listed Companies**



Private communication on voluntary basis





- <u>Tenders</u> for a change of auditors
- Subsequent annual re-appointments
- Big-4 audit firms committed to provide data to ACs



- Two years data to be provided, where available
- Disclosed in standard format to ACs (for comparability)



# **How ACs Should Use the AQIs?**



## How ACs Should Use the AQIs?

### **Understand**

- Relevance of AQIs and their relation to audit quality
- Context in which they are presented

### **Evaluate**

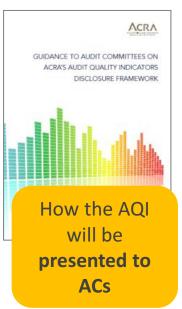
- AQIs as a whole, not in isolation
- Historical trends of AQIs / Comparison across firms

## **Engage**

- Starting point on audit quality
   conversations
- Ask questions and set expectations for audit

# **How ACs Should Use the AQIs?** - ACRA's Guidance to ACs





#### **Extract from Guidance**

ATTRITION RATE **GRANULARIT** Degree of P What the AQI represents Definition Firm - Level or This AQI highlights the percentage of auditors that left the audit firm i **Engagement** - Level **Sample Presentation Format** 

**Comparative figures** 

	12 months ended 30 Sep 20X5	12 months ended 30 Sep 20X4
Attrition rate	[30%]	[32%]

[Firms can include relevant narratives/commentaries (e.g. the retention rate of key audit engagement team members or attrition rates of high potential professional staff in the audit firm)]

Narratives to provide **context** to AQI

How the AOL relates to audit quality

#### Relevance

This AQI indicates the audit firm's ability to retain knowledge and experience.

Whilst some attrition is expected, audit quality is likely to be significantly affected by excessively high attrition rates in an audit firm. Besides the loss of knowledge and experience, the audit firm may face difficulties in re-hiring auditors with similar levels of experience and competency. In the longer run, this inhibits the audit firm's readiness and capability to identify and resolve audit and accounting issues effectively.

# What ACs Should Ask / Look Out For

# - Example 1: Audit Hours (YoY¹ Comparison)

## AUDIT HOURS 🖰

- Year-on-Year Comparison

Audit Hours of Senior Audit Team Members	FY 20X5			FY 20X4		
Lead Audit Partner Hours	40		0	5	6	
Concurring Partner Hours	8		1	6		
	Singapo Firm		Member Firms	Singapore Firm	Member Firms	
Other Partner(s) Hours		0	110	0	150	
Audit Manager(s) Hours	2	200	300	160	290	
Total Audit Hours	1,300		3,052	1,201	2,804	
Total Partner(s) and Audit Manager(s) Hours as a % of Total Audit Hours - Singapore Firm only - Member Firms of the Same Network		19 14	9% •%	19 16		

- Reason for decrease in hours?
- Are the FY20x5
   hours appropriate,
   considering they are
   less than 5% of total
   audit hours?
- Is there excessive delegation of work to the audit manager?
- Is this appropriate considering the complexity of issues faced during the year?

<sup>1</sup> Year-on-Year

# What ACs Should Ask / Look Out For

## - Example 2: Audit Hours (Firm Comparison)

#### AUDIT HOURS 📂



Audit Firm A (budgeted)					
Audit Hours of Senior		FY 20X5			
Audit Team Members			FT Z	.073	
Lead Audit Partner Hours			5	0	
Concurring Partner Hours			2	0	
	S	ingap	ore	Me	ember
	Firm		Firms		
Other Partner(s) Hours	0		-		
Audit Manager(s) Hours	120		-		
Total Audit Hours	1,400		-		
Total Partner(s) and Audit					
Manager(s) Hours as a % of					
Total Audit Hours					
- Singapore Firm only	14%				
- Member Firms of the	-				
Same Network					

Audit Firm B (budgeted)					
Audit Hours of Senior Audit Team Members		FY 20X5			
Lead Audit Partner Hours			8	0	
Concurring Partner Hours			3	4	
	Singapore Firm		Member Firms		
Other Partner(s) Hours		0		-	
Audit Manager(s) Hours	19		190	-	
Total Audit Hours		1,500		-	
Total Partner(s) and Audit Manager(s) Hours as a % of Total Audit Hours - Singapore Firm only - Member Firms of the Same Network	20%				

**Audit Firm B** is committing a higher level of involvement by senior audit team members.

- To corroborate with other AQIs (e.g. experience levels, training, inspection results )
- To compare actual against budgeted after audit is completed and set future expectations

# What ACs Should Ask / Look Out For

## - Example 3: Inspection Results

## INSPECTION 🖰 🥼

#### Type of Inspection: External Inspections by ACRA

Inspection Year	20X4	20X2
No. of Audit Partners Inspected	10	10
Inspection Results	8 Pass, 2 Fail	9 Pass, 1 Fail

	Year last	Results
	inspected	
Lead Audit Partner	20X4	Fail
Concurring Partner	Not Inspected	Not
		Inspected

#### **Inspection findings for: Lead Audit Partner**

Inadequate work was performed on appropriateness of client's revenue recognition policy

Remediation actions taken include:

- Mandatory refresher training on revenue
- Assignment of a more experienced concurring partner on the audit.

- Were there any pervasive / repeated findings identified?
- Were they applicable to the engagement?

Note: When inspection results are unfavourable, do not immediately conclude audit failure.

- What was the root cause of the finding?
- Were the remediation actions satisfactory / sufficient?

Firm-Level



## **Available Resources**



#### **ACRA's AQI Disclosure Framework**

- Joint ACRA-CPA Australia Publication
  - O What are AQIs? How to use them?
- Guidance to Audit Committees
  - Definition and relevance of ACRA's AQIs
- Guidance to Audit Firms
  - Measurement basis of ACRA's AQIs

#### **Other Resources**



ACRA-PwC-SID Mini Guide for ACs



Update to 2014
Guidebook for
Audit Committees
in Singapore

# How ACs Should Use the AQIs? - Interpreting the 8 Indicators



AQI	Indicates:		Audit quality likely to increase with:
Audit Hours	Senior audit team members' involvement in the engagement	<b>↑</b>	Levels of involvement / supervision
Experience	Firm's ability to deploy experienced resources to audits	<b>↑</b>	Years of experience of audit team, particularly industry specific experience
Training	Firm's invested hours to equip auditors with the required knowledge and skills	<b>↑</b>	Training hours, particularly industry specific training
Inspections	Firm's and audit partners' ability to consistently execute quality audits	<b>↑</b>	Consistently favourable inspection results

# How ACs Should Use the AQIs?



# - Interpreting the 8 Indicators

AQI	Indicates:	Audit quality likely to increase with:
Independence	Firm's ability to maintaining auditor independence	Independence is a <b>pre-requisite</b> for audit quality
Quality Control	Firm's ability to provide central resources to support the execution of quality audits	↑ Dedicated quality control resources
Staff Oversight	Senior audit team members' capacity to supervise junior team members	↓ Staff per partner / manager ratios
Attrition	Firm's ability to retain knowledge and experience	↓ Attrition rate



# **Thank You**